

## Wealth Management

<b>Offering</b>	<b>Product Development</b>
<b>Customer</b>	<b>Finance-mutual fund</b>
<b>Industry</b>	<b>infyrupee finserve pvt. ltd.</b>
<b>Customer</b>	<b><a href="http://www.infyrupee.com/">http://www.infyrupee.com/</a></b>

### The Existing scenario

The Existing scenario Just imagine thousands of products, lakhs of unit values, clients demanding instantaneous account statement, tax calculation, brokerage calculation, capital summary, p & l accounts & lots more ... life of a Financial consultant is not easy. The consultant needed to consolidate his position in the mutual fund market and has strategic growth plans in terms of customer base and revenue earned. MARG made a detailed evaluation of the technology needs and proposed an information system and information technology strategy that would form the basis for developing applications for their entire range of finance operations — from portfolio creation to up-to-date statement generation support.

### Solution

WMIS is unique financial planning tool which can enable the user to manage their business efficiently with minimum time input and maximum revenue output. WMIS aimed to give following benefits to various users

#### For Users (Mutual Fund Financial Consultants):

- Generate product-wise revenue structure & brokerage plan.
- Generate their revenue status & trace the status vis-à-vis their pre-fixed targets
- To check their cost vis-à-vis revenue.
- To generate employee wise, associates wise & client wise

#### For Employees (Workers under the consultant):

- Provide them proper Product Information.
- Provide them proper Client Information.
- Provide them proper Sales Management & Client Management tools.
- Provide them proper portfolio information of their clients.
- Provide them the salary + incentive information on a day to day basis.
- Provide them their separate user and utility id.

#### For Customers (Clients of the consultant):

- Properly diagnose the customers.
- Provide proper prescription to the customers.
- Monitor the portfolio performance.
- Provide proper tax calculations.

Daily web/e-mail based support regarding the following updates: Unit Values, Dividend Values, Benchmark Indices Values, Fund Sizes, Sector Allocations, Additions in New Schemes, Changes in Old Scheme features, Changes in Company Details, Beta, Standard Deviation, Sharp Ratio, Trenyor Ratio, Any changes in STT, Service Tax etc.

Package comes pre-loaded with a lot of necessary inputs, like scheme details, load factors, card rate of brokerages, benchmarks, historical unit values, fund size etc.

Our research team is already working on the advanced version of this software wherein we shall be including features like:

- Daily short messaging system mailers informing the current NAV to investors.
- Online statement sheet
- Automatic updating from registrars' transaction sheet, which will lead to an entry less application.

### **Benefits**

- Accurate reporting
- Most of the report areas are supported by graphical presentation.
- Timely information to investors
- Counter check for registrars' transaction statement.
- More time for them, more business generation, more revenue & ultimate prosperity.

### **H/W and S/W environment**

#### **For Multi-user system**

**Software: SQL Server 2003, VB 6.0, MS Office, Windows 2000**

#### **Also available for Single-user**

**Software: MS Access, VB 6.0, MS Office, Windows 2000**

#### **For More Details Contact Us At:**



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